

Corporate
Communication Book
2015

Heart & Technology



Conveying Yamamura's Heart and Technology to the World



Basic Principles

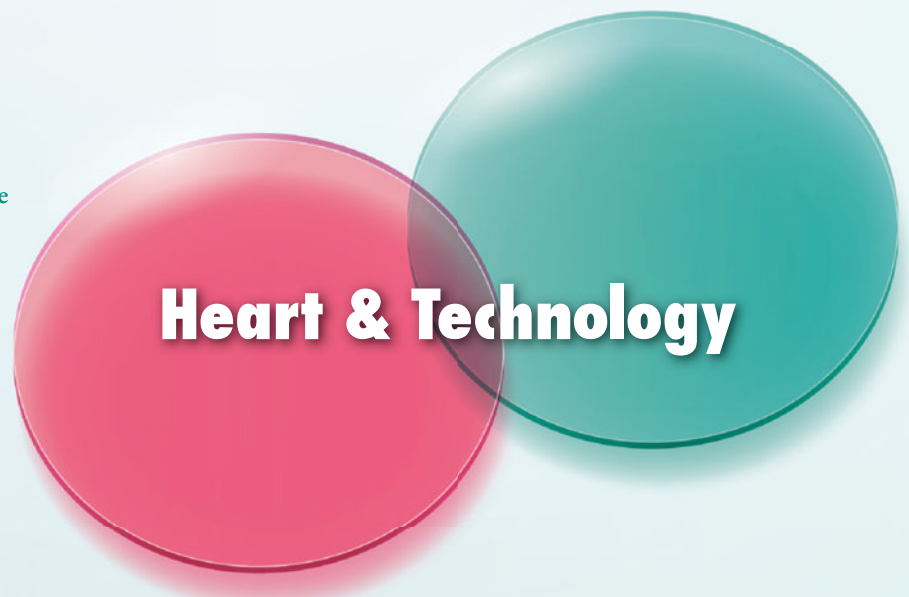
These basic principles underlie the Yamamura Group's activities and approach to business, and are central to our corporate philosophy.

- The Yamamura Group respects human dignity and pursues a positive approach to management.
- The Yamamura Group invests its heart into its products and services, contributing to more satisfying lifestyles and culture.
- The Yamamura Group pursues constant innovation and is passionate in its businesses.

Corporate Message

Our corporate message expresses the dynamic Yamamura Group spirit, as it relates to society at large:

- ① **The Heart of a Merchant**
— building trust among customers.
- ② **The Technology of a Craftsman**
— using skill and know-how to create products of true distinction.



Philosophy

Corporate History

- 1897 “Yamamura Shoten” starts mining and sale of silica sand at foot of Mt. Rokko.
- 1914 Company founded as “Yamamura Glass Works” in Nishinomiya City, Hyogo Prefecture.
- 1922 Research into and development of bottle-making machinery started and semi-automatic machinery introduced.
- 1928 Fully automatic bottle-making system (Lynch-type) is introduced.
- 1946 Operation resumes after the war. Semi-automatic production of alcoholic beverage bottles using crucible kilns started.
- 1955 Company incorporated as “Yamamura Glass Co., Ltd.”
- 1960 Manufacturing plant for plastic containers constructed and production started.
Machinery division (now Engineering Company) established.
- 1962 Nissho Co., Ltd. (now Seisho Co., Ltd.) established in Tokyo.
- 1967 Yamamura Warehouse Co., Ltd., established in Nishinomiya City, Hyogo Prefecture.
- 1970 Company listed on Tokyo Stock Exchange (First Section) and Osaka Securities Exchange (First Section).
- 1973 Company enters recycling business.
- 1983 April Yamamura Glass Works Co., Ltd., established in Nishinomiya City, Hyogo Prefecture.
- 1987 New Glass Research Center opened in Nishinomiya City, Hyogo Prefecture.
- 1989 Company merges with Hiroshima Glass Kogyo Co., Ltd.
- 1991 San Miguel Yamamura Asia Corp. established in the Philippines.
- 1998 Yamamura Glass Co., Ltd. and Nippon Glass Co., Ltd., merge to form Nihon Yamamura Glass Co., Ltd.
- 2004 Zhancheng (Suzhou) Plastic Co., Ltd., established in China.
- 2008 Yamamura International (Shanghai) Co., Ltd., opened.
- 2009 Yamamura International (Thailand) Co., Ltd., established in Thailand.
- 2010 PT. San Miguel Yamamura Utama Indoplas established in Indonesia.
Yamamura Photonics Co., Ltd., made into a subsidiary.
- 2013 Acquired majority ownership in Yamamura Glass Qinhuangdao Co., Ltd. (YGQ).

Message from the President

Pursuing a Recycling-Oriented Society and Sustainable Growth

Since our inception in 1914, the Yamamura Group has grown from a glass bottle manufacturer into a major container manufacturer that places importance on contributing to a recycling-oriented society. In 2014 we greeted the 100th anniversary of our founding. In order to ensure another 100 years of success we are pursuing strategic business development. Our motto in this endeavor is “Towards a Global YAMAMURA: Conveying Yamamura’s Heart and Technology to the World.”

Our many years of experience and strong brand recognition in the glass bottle industry has allowed us to expand our business into plastic closures and new glass and grow into a group enterprise that will form the foundations for future growth. In terms of container manufacturing, we are emphasizing expansion into the vibrant and growing Southeast Asian region and other overseas markets.

We will continue to meet and create demand for glass bottles (the star pupil of the recycling world) while fulfilling our responsibility as a leading Japanese container manufacturer to develop recyclable products that match today’s needs.

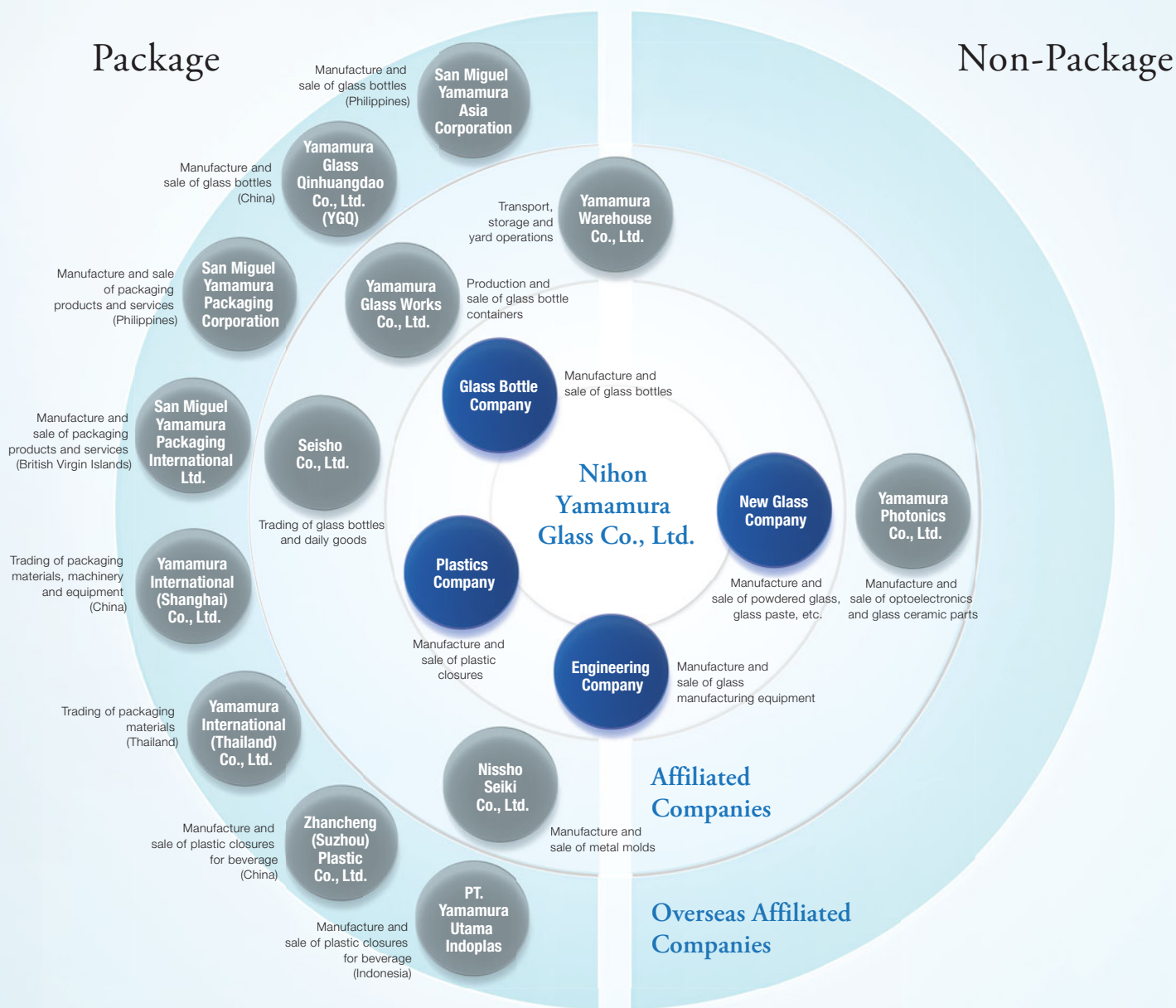
In 1972 we began engaging in environmental initiatives focused around recycling of glass bottles, and in 2001 we began publishing environmental reports as one of our communication tools. In order to give a fuller overview of all of our environmental and CSR initiatives, these environmental reports were replaced by CSR reports in 2010. As of this year, in order to give an even broader, more comprehensive introduction to the Group, covering everything from our philosophy and businesses to our environmental and CSR activities, we are now combining our company brochure and CSR report into a single publication. In the future we will continue to engage in company-wide CSR activities, aiming to remain a corporate Group that is deserving of society’s trust.

June, 2015
President, CEO & COO

Koji Yamamura



Diverse Business Development



Company Overview

Company Name	Nihon Yamamura Glass Co., Ltd.
Date Established	April 5, 1914
Paid-in Capital	14 billion yen
Listings	Tokyo Stock Exchange (First Section)
Line of Business	Production and sale of glass bottles and plastic closures. Production and sale of powdered glass and glass paste. Designing, manufacturing, sale and installation work of machines and plant facilities.
Number of Employees	798 (as of March 2015)
Fiscal Year Ends	March 31st

Industrial Categories of Yamamura Group's Major Business

Food & beverage industries, cosmetics industry, automotive industry, warehousing/transportation industries, healthcare industry, communications equipment industry, household appliance industry, precision instrumentation industry, medical equipment industry, chemicals industry, construction industry, machinery industry, energy industry, electronics industry, others.

Business

Glass Bottle Company

The Glass Bottle Company takes pride in the fulfillment of its responsibilities as a company that always leads the way in quality improvement, supply stability, and the particularly important area of environmental consideration.

Main Business Achievements

1,000 types of glass bottle products.
Domestic market share of approx. 40% (number one share in Japan).



Plastics Company

Pursuing the possibilities of plastic containers for half a century, the Plastics Company has been rewarded with high praise and trust from countries around the world for its high-performance products.

Main Business Achievements

3.1 billion plastic closures for beverage sold in 2014.



New Glass Company

Pursuing the infinite possibilities of glass, the New Glass Company is forging the future in the cutting-edge fields of information and telecommunications, the environment, electronics and automobiles.

Main Products

Ceramic condensers, solar panels and glass powders for automobiles and so on.



Engineering Company

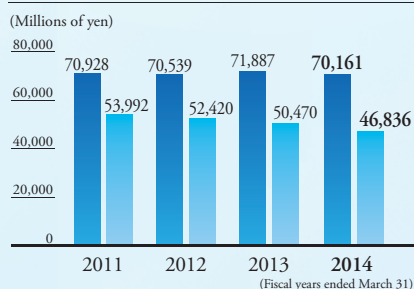
To meet customers' needs, the Engineering Company offers system solutions from production to transportation based on the advanced technologies it has developed through the years.

Main Business Achievements

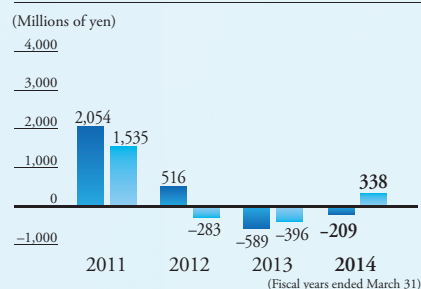
A share of approx. 40% of the domestic market for bottle-making equipment.



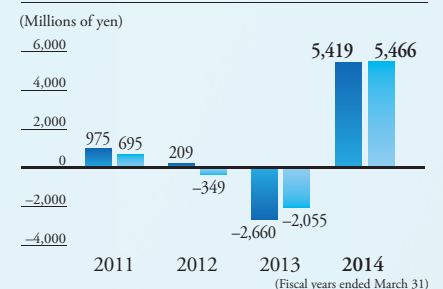
Net Sales ■ Consolidated ■ Non-consolidated



Ordinary Profit ■ Consolidated ■ Non-consolidated



Net Income ■ Consolidated ■ Non-consolidated



Expanding in New Fields

Overseas Network



● Overseas Subsidiaries

- Zhancheng (Suzhou) Plastic Co., Ltd. (China)
Business areas: Manufacture and sale of plastic closures for beverage
- PT. Yamamura Utama Indoplas (Indonesia)
Business areas: Manufacture and sale of plastic closures for beverage
- Yamamura International (Shanghai) Co., Ltd. (China)
Business areas: Trading of packaging materials, machinery and equipment
- Yamamura Glass Qinhuangdao Co., Ltd. (YGQ) (China)
Business areas: Manufacture and sale of glass bottles
- Yamamura International (Thailand) Co., Ltd. (Thailand)
Business areas: Trading of packaging materials

● Overseas Affiliated Companies (joint venture companies)

- San Miguel Yamamura Asia Corporation (Philippines)
Business areas: Manufacture and sale of glass bottles
- San Miguel Yamamura Packaging Corporation (Philippines)
Business areas: Manufacture and sale of packaging products (in the Philippines)
- San Miguel Yamamura Packaging International Ltd. (British Virgin Islands)
Business areas: Manufacture and sale of packaging products (outside the Philippines)

● Glass Bottle Technology Assistance and Grant Contracts

- Companies with or having had bottle-making technology assistance contracts
Yamamura Glass Qinhuangdao Co., Ltd. (YGQ) (China)
Osotspa Co., Ltd. (Thailand)
Siam Glass Industry Co., Ltd. (Thailand)
Guangdong Huaxing Glass Co., Ltd. (China)
San Miguel Yamamura Asia Corporation (Philippines)
Kumbi Corporation (South Korea)
PT. Mulia Glass (Indonesia)
- Companies having received grants for chemically reinforced bottle technology
ACI Glass Packaging (Australia)
Saint-Gobain Emballage SA (France)
- Exports of glass bottle production plants
Shenyang of Liaoning, Xining of Qinghai, and others, across Asia

● Licensing of the TEN Cap Technology

- Patent license agreements with companies in China, South Korea, and Taiwan

● Overseas Partner Companies

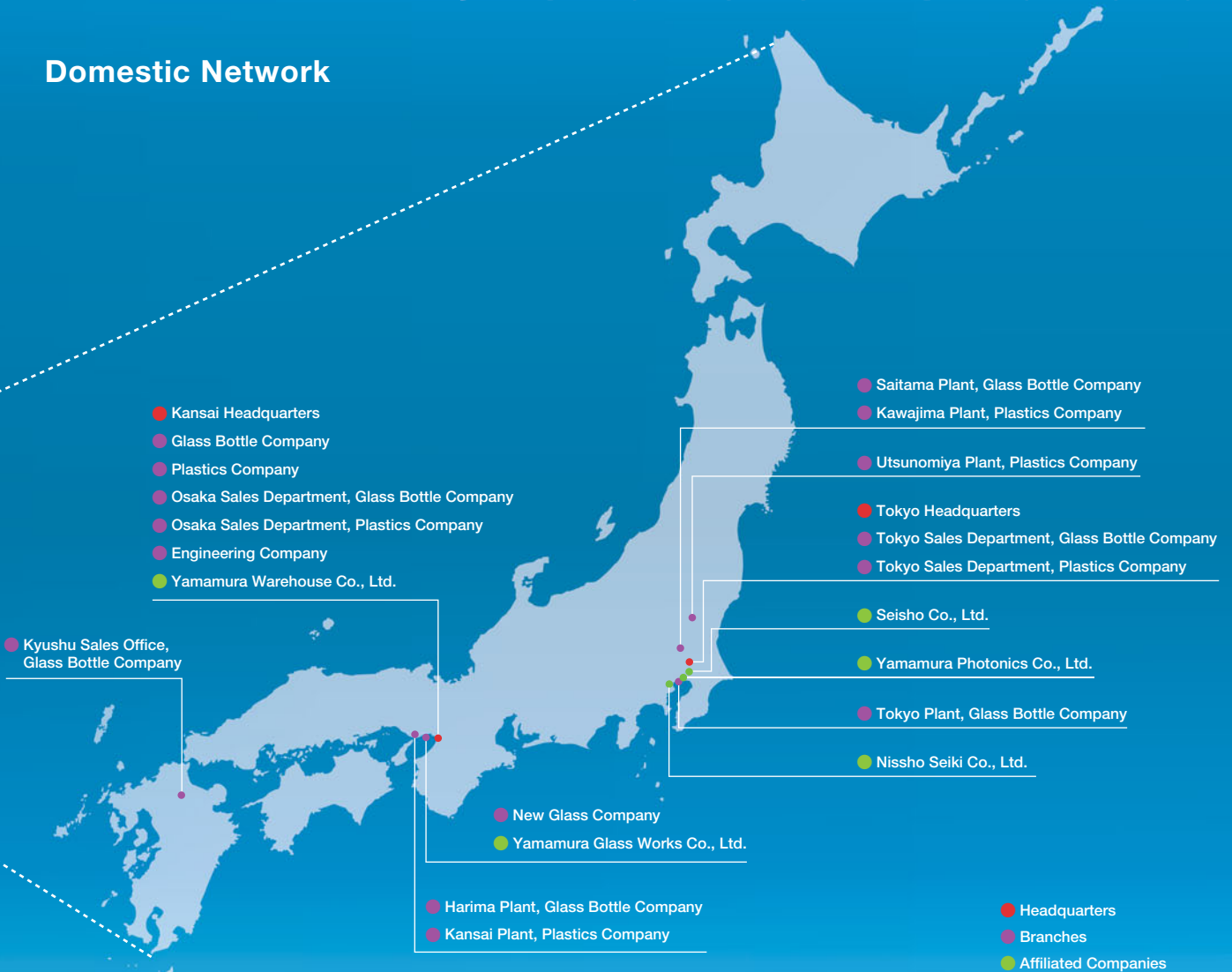
- San Miguel Corporation (Philippines)
- Osotspa Co., Ltd. (Thailand)
- Bangkok Glass (Thailand)
- Orora Ltd. (Australia)
- Fevisa Industrial SA de CV (Mexico)
- Bottero SpA (Italy)
- Wiegand-Glas (Germany)
- Vetropack Holding Ltd. (Switzerland)
- Vidrala SA (Spain)
- BDF Industries SpA (Italy)
- Sisecam, Anadolu Cam Sanayii SA (Turkey)
- Gallo Glass Company (USA)

● Overseas Technical Exchange and R&D

We have participated in the TEP (Technical Exchange Program) and IPGR (International Partners in Glass Research) since their establishment, and are promoting joint research with corporations and research institutes in Europe and the U.S.

Network

Domestic Network



Kansai Headquarters
(Hyogo Prefecture)



Harima Plant,
Glass Bottle Company
(Hyogo Prefecture)



Tokyo Plant,
Glass Bottle Company
(Kanagawa Prefecture)



Saitama Plant,
Glass Bottle Company
(Saitama Prefecture)



Kansai Plant, Plastics Company
(Hyogo Prefecture)



Utsunomiya Plant,
Plastics Company
(Tochigi Prefecture)



Naruohama Plant,
New Glass Company
(Hyogo Prefecture)



Amagasaki Plant,
New Glass Company
(Hyogo Prefecture)



Engineering Company
(Hyogo Prefecture)

Network

Headquarters

Kansai Headquarters

15-1, Nishimukojima-cho, Amagasaki, Hyogo 660-8580
Tel: +81-6-4300-6000 Fax: +81-6-4300-6381

Tokyo Headquarters

20F, Shinjuku Green Tower Building, 6-14-1, Nishi-Shinjuku, Shinjuku-ku, Tokyo 160-0023
Tel: +81-3-3349-7200 Fax: +81-3-3348-2349

Glass Bottle Company

15-1, Nishimukojima-cho, Amagasaki, Hyogo 660-8580
Tel: +81-6-4300-6000 Fax: +81-6-4300-6387

- Tokyo Sales Department 20F, Shinjuku Green Tower Building, 6-14-1, Nishi-Shinjuku, Shinjuku-ku, Tokyo 160-0023
Tel: +81-3-3349-7222 Fax: +81-3-3348-2349
- Osaka Sales Department 15-1, Nishimukojima-cho, Amagasaki, Hyogo 660-8580
Tel: +81-6-4300-6150 Fax: +81-6-4300-6387
- Kyushu Sales Office 7F, Green Building, 4-4-21, Hakataekimae, Hakata-ku, Fukuoka, Fukuoka, 812-0011
Tel: +81-92-431-6836 Fax: +81-92-461-0806
- Tokyo Plant 3-45, Oyama-cho, Midori-ku, Sagami-hara, Kanagawa 252-0146
Tel: +81-42-771-5111 Fax: +81-42-773-7742
- Saitama Plant 611-10, Shimobayashi, Miizugahara, Kumagaya, Saitama 360-8558
Tel: +81-48-533-7081 Fax: +81-48-533-7896
- Harima Plant 5, Nijjima, Harima-cho, Kako-gun, Hyogo 675-0155
Tel: +81-79-435-2051 Fax: +81-79-435-4061

Plastics Company

15-1, Nishimukojima-cho, Amagasaki, Hyogo 660-8580
Tel: +81-6-4300-6300 Fax: +81-6-4300-6388

- Sales Department 20F, Shinjuku Green Tower Building, 6-14-1, Nishi-Shinjuku, Shinjuku-ku, Tokyo 160-0023
Tel: +81-3-3349-7206 Fax: +81-3-3348-2349
- 15-1, Nishimukojima-cho, Amagasaki, Hyogo 660-8580
Tel: +81-6-4300-6315 Fax: +81-6-4300-6388
- Kansai Plant 43-2, Nijjima, Harima-cho, Kako-gun, Hyogo 675-0155
Tel: +81-79-435-5801 Fax: +81-79-435-5758
- Utsunomiya Plant 18-1, Kiyohara-Kogyodanchi, Utsunomiya, Tochigi 321-3231
Tel: +81-28-667-8631 Fax: +81-28-667-8641
- Kawajima Plant 6-8, Hachiman, Kawajima-cho, Hiki-gun, Saitama 350-0151
Tel: +81-49-297-7105 Fax: +81-49-297-7108

New Glass Company

111, Nishimukojima-cho, Amagasaki, Hyogo 660-0857
Tel: +81-6-6411-3431 Fax: +81-6-6411-3481

- Amagasaki Plant 111 Nishimukojima-cho, Amagasaki, Hyogo 660-0857
Tel: +81-6-6411-3431 Fax: +81-6-6411-3481
- Naruohama Plant 2-1-18, Naruohama, Nishinomiya, Hyogo 663-8142
Tel: +81-798-40-4456 Fax: +81-798-40-9144

Engineering Company

111, Nishimukojima-cho, Amagasaki, Hyogo 660-0857
Tel: +81-6-6411-7071 Fax: +81-6-6411-7075

Glass Studio Yamamura

Sakagura Dori Rengakan, 4-28, Yogai-cho, Nishinomiya, Hyogo 662-0921
Tel: +81-798-32-2556 Fax: +81-798-32-2557

Affiliated Companies

- Yamamura Warehouse Co., Ltd. 15-1, Nishimukojima-cho, Amagasaki, Hyogo 660-0857
Tel: +81-6-4300-6400 Fax: +81-6-4300-6410
- Seisho Co., Ltd. 6F, Kowa Shibakoen Building, 1-1-11, Shibakoen, Minato-ku, Tokyo 105-0011
Tel: +81-3-5401-1741 Fax: +81-3-5401-1699
- Yamamura Photonics Co., Ltd. 4207, Ikonobe-cho, Tsuzuki-ku, Yokohama, Kanagawa 224-0053
Tel: +81-45-930-1811 Fax: +81-45-930-1814
- Yamamura Glass Works Co., Ltd. 2-1-18, Naruohama, Nishinomiya, Hyogo 663-8142
Tel: +81-798-43-1301 Fax: +81-798-43-1309
- Nissho Seiki Co., Ltd. 4-1-5, Fukaminishi, Yamato, Kanagawa, 242-0018
Tel: +81-46-261-9656 Fax: +81-46-263-1036

Overseas Affiliated Companies

- Zhancheng (Suzhou) Plastic Co., Ltd. (China)
Tel: +86-512-8160-2158 Fax: +86-512-5357-2665
- PT. Yamamura Utama Indoplas (Indonesia)
Tel: +62-21-893-6578 Fax: +62-21-893-4636
- Yamamura International (Shanghai) Co., Ltd. (China)
Tel: +86-21-5208-1258 Fax: +86-21-3208-0005
- Yamamura Glass Qinhuangdao Co., Ltd. (YGQ) (China)
Tel: +86-0335-6085088 Fax: +86-0335-6085612
- Yamamura International (Thailand) Co., Ltd. (Thailand)
Tel: +66-2656-8700 Fax: +66-2656-8776
- San Miguel Yamamura Asia Corporation (Philippines)
Tel: +63-2-632-2650 Fax: +63-2-632-3967
- San Miguel Yamamura Packaging Corporation (Philippines)/
San Miguel Yamamura Packaging International Ltd. (British Virgin Islands)
Tel: +63-2-702-4200 Fax: +63-2-637-6368/69 or +63-2-687-7075